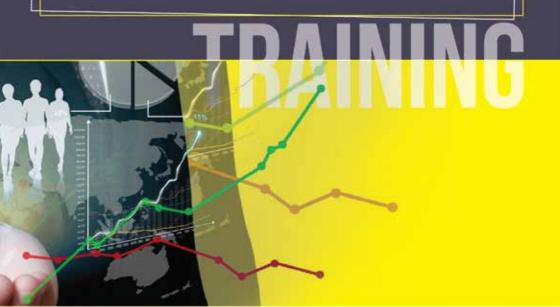
# PROFESSIONAL TRAINING COURSES

You can have the best strategy and the best building in the world, but if you don't have the hearts and minds of the people who work with you, none of it comes to life." - Renee West



HRM at any business entity is important for its success in three ways. First, HRM deals with recruiting, managing and directing qualified personnel for accomplishments of its goals. Second, effective HRM equals business growth if it plays strategic roles in managing its people, culture and environment. Finally, effective HRM practices like strategic employee alignment help the company be adaptive, resilient, and responsive and costumer oriented

Training Period: Aug - Dec 2019

Duration: Full day per training topic

Investment: 4,500afs per training Course

Venue: Safi Landmark Hotel

Registration Deadline: August 20, 2019

# TRAINING COURSE OUTLINE

# **TRAINING COURSE**

PLANNING FOR HUMAN RESOURCES



### **SUCCESS CRITERIA**

Identify the role of HR planning in building the competitive advantage of the firm

Describe the process of HR planning

Describe process and tools in HR planning for key

### **OUR PROFESSIONAL TALK**

Session:1 No HR planning, no HRM Session:2 The process of HR planning Session:3 HR planning for key management positions

WE WILL MEET IN August 24, 2019

# **TRAINING COURSE**

PERFORMING FFFFCTIVE JOB DESIGN



### SUCCESS CRITERIA

Explain the roles and benefits of job design Describe and illustrate the job design process Apply the job design process when organizing and assigning jobs to employees

### OUR PROFFSSIONAL TALK

Session:1 Job design - the cornerstone for assigning "the right person for the right job"
Session:2 Job design process
Session:3 Assigning jobs to achieve the highest level of effectiveness

WE WILL MEET IN September 14, 2019

02

# TRAINING COURSE

RECRUITING FOR KEY MANAGEMENT POSITIONS



### SUCCESS CRITERIA

Identify suitable interviewing tools and methods Make smart selection decisions on key management personnel Negotiate benefits successfully

### **OUR PROFESSIONAL TALK**

Session:1 The recruitment compass Session:2 Behavioral interviewing techniques Session:3 Making recruitment decisions and negotiating compensation and benefits

WE WILL MEET IN September 28, 2019

# TRAINING COURSE

MANAGING HR COMMUNICATION



### **SUCCESS CRITERIA**

Explain the role of Employee Communication Establish processes for managing Employee Communication Describe the content and tools necessary for successful Employee Communication Describe key components of an Employee Handbook

### **OUR PROFESSIONAL TALK**

Session:1 Employee communication – the foundation for making Human Resource decisions
Session:2 Managing employee communication
Session:3 Creating an Employee Handbook

WE WILL MEET IN October 12, 2019

U'3

04

# **TRAINING COURSE**

ESTABLISHING COMPENSATION
AND BENEFITS



### **SUCCESS CRITERIA**

Define the role of the Com&Ben system in terms of Human Resource Management (HRM).

Describe tools applied to set up an adequate Com&Ben system. Address issues related to salary increases and complaints in connection with a Com&Ben policy.

### OUR PROFESSIONAL TALK

Session:1 Com&Ben – a great challenge of Human Resource Management

Session:2 Tools to set up an adequate Com&Ben system Session:3 Salary increase and problem-solving as to the Com&Ben policy

WE WILL MEET IN October 26, 2019

# **TRAINING COURSE**

APPRAISING PERFORMANCE



### SUCCESS CRITERIA

Describe common issues related to performance appraisal. Explain the importance of performance appraisal. Describe the process of performance appraisal.

Describe the content of an effective performance appraisal form.

Explain how to conduct effective meetings with staff regarding the outcome of their performance appraisal.

Describe how to establish the proper environment for a performance appraisal system for their companies.

### **OUR PROFESSIONAL TALK**

Session:1 Common Difficulties with Performance Appraisal Session 2 The Purpose and Benefits of Performance Appraisal Session 3 The Performance Appraisal Process and Necessary Tools Session 4 Establishing the Proper Environment for Conducting a Successful Performance Appraisal

WE WILL MEET IN Novermber 16, 2019



# **TRAINING COURSE**

ORGANIZING FOR SUCCESSFUL TRAINING AND DEVELOPMENT



### **SUCCESS CRITERIA**

Identify the scope of training required Identify training needs

Identify the tools needed to conduct a training needs assessment

Prepare a training plan

Prepare a training impact evaluation plan

### OUR PROFESSIONAL TALK

Session 1 Scope of training

Session 2 Needs assessment

Session 3 Preparing a training plan Session 4 Training impact assessment

WE WILL MEET IN November 30, 2019

# **TRAINING COURSE**

RETAINING TOP FMPLOYFFS



### SUCCESS CRITERIA

Identify the importance of retaining top employees in supporting the company's competitive edge

Explain briefly the functions of HRM

Identify top employees by qualitative and quantitative measures Describe a number of ways to understand expectations of top employees

Describe the tools for retaining top employees and ways to apply it in practice.

### NIIR PROFESSIONAL TALK

Session 1 Retaining top employees and the competitive advantage

Session 2 Top employees: Who are they?

Session 3 How to retain top employees?

WE WILL MEET IN December 14, 2019



### **METHODOLOGY**

The course uses a problem-based methodology in order to engage participants actively in the learning process. Before each course, participants are encouraged to raise issues that they are facing at work by completing a participant profile. During the course, the trainer will act as facilitator, using interactive learning methods to help participants to share their experiences and learn through participation in activities such as group discussions, case studies, role-playing, and games. At the same time, participants are instructed to develop an action plan for applying their new skills and tools to actual challenges at work.

### LEARNING METHODS

Trainer applies the following methods to convey the content of the learning course:

- Mini lecture
- Role-plays
- Group discussions
- Games
- Case studies
- Snow ball
- Questions & answers

## **EVALUATION METHODS**

Participants' learning outcomes will be assessed as follows.

VENUE	CONTENT	METHOD
In class	Knowledge	Observation/Interaction/Action plan
	Skill	Demonstration/Role-play
At work	Skill	<ul><li>Action plans</li><li>Comment on management result</li></ul>

### **LEARNING INTENTION:**

- To professionally understand the concept and practice of HR within your organization
- Help participants to systemize their theoretical HR management knowledge
- Give big picture of the HR management system
- Familiarize participants with practical tools and their application
- Introduce participants to leading international and local practices in the integrated talent management
- Teach participants how to use their knowledge to solve practical problems

## TARGET PARTICIPANTS

- Head and Deputy Head of HR department
- HR Consultant
- HR Managers
- HR Officers and Assistance
- Administrative personnel involved into HR matters
- Employees planning to acquire HR knowledge

### **HOW CAN YOU PARTICIPATE?**

- By individual capacity
- By sponsoring venue, refreshment, and food
- By sponsoring participants

# **REGISTRATION PROCESS**

Please fill out the registration form http://www.llcaa.com/hr-professional-training-courses/

Our correspondent will contact you for further processing.

# TRAINER'S PROFILE ABDULLAH STANEKZAI ERFELANCE HRD CONSULTANT



Abdullah Stanekzai received his MBA with HRM specialization from Pakistan. He has received one year specialized diplomas in the field of Office Management. IT. Business Administration. HR Management, International Business Communication, and TEFL from Trade Testing Board and Skill Development Council of Pakistan. He has performed jobs in the fields of HRM, HRD, Training, Education, Communication & Coordination, Monitoring and Evaluation and Project Management with Universities, Professional Institutes, Governmental Organizations, International Organizations including UN and Training Providing Firms for more than ten (10) years in Afghanistan and Pakistan. He is currently serving IBS as part-time HRD Consultant. He is a freelance BE/IFC/World Bank Group Trainer, Trainer of Trainers, Course Customizer, Trainer Assessor & Material Developer, and SDC Certified HR Professional besides being Visiting Lecturer in Private Universities. He is a Volunteer Member of AfES & Head of Professional Development Committee of PMI Afghanistan Chapter.



- Certificate will be provided;
- Training can be customized as per clients' requirement;
- Group and Organizational discounts are available;
- Scholarship available for female candidates; and
- Special certificate will be given to those who participate in all 8 courses.

# ABOUT ADVANCED ACCOUNTING LLC AND IBS

We are proud initiators of programs such as Colloquium on Accounting (CoA), The Young Leaf (YL), Corporate Leaders Conference (CLC), Afghan Girls Debating Program (AGDP), and HR Champions Talk. Each activity has significance of its own. The scope of activities vary from finance, management, social innovation, social change, peace building, debating, negotiation to role modeling.

dvanced Accounting LLC is a US based accounting and audit firm that has been serving its clients for more than a decade in the United States of America and Canada. With a team of experienced staff, Advanced Accounting LLC launched its Kabul branch in March 2016, which has been serving the market in the fields of Audit, Advisory, Event Management and Training & Development.

nstitute of Business Studies (IBS) is our capacity building program which offers ACCA, FIA and other finance, management and accounting courses based on practical approaches. IBS also provides different workshops, seminars, and trainings in the areas of Accounting, Finance, Management and Leadership.





### PLEASE CONTACT US FOR FURTHER INFORMATION

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